## HIGHLIGHTS OF RESULTS
### LATIN AMERICA AND THE CARIBBEAN FY15

### SUPPORTING INCLUSIVE WSS SECTOR REFORM

<table>
<thead>
<tr>
<th>Country</th>
<th>Description</th>
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<tbody>
<tr>
<td>Ecuador</td>
<td>Monitoring Country Progress in WSS in Central America (MAPAS) - Following El Salvador, Honduras, and Panama, to be implemented in three new countries: Costa Rica, Dominican Republic, and Guatemala.</td>
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<tr>
<td>Central America</td>
<td>Strategic Support - WSP is providing technical assistance in the design of the National Plan for Water and Sanitation, which is expected to underpin a wide-ranging and pro-poor sector reform, and upwards of US$250 million in development bank lending.</td>
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<td>Haiti</td>
<td>Helping Focus IDA Activities and Strengthen WSS Sector Capacities - WSP mapping of WSS situation in cholera hot spots is underpinning the international community's response to the cholera epidemic. - WSP studies have leveraged a new US$50 million IDA operation. - WSP is supporting the National Water and Sanitation Directorate (DINEPA) in improving their planning and implementation capacities and the sustainability of their local structures.</td>
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<td>Honduras</td>
<td>Strengthening WSS Policy - Government approved the WSP-supported National Water and Sanitation Plan (NWSP) 2015-2022, which is expected to guide sector development in coming years.</td>
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<td>Peru</td>
<td>Research: Link between WSS Services and Competitiveness - WSP research reveals how quality of WSS services impacts business competitiveness at the firm level. Findings will help improve policy making, regulation, and benchmarking, and support efforts by the Ministry of Finance to include WSS improvements in Peru's national competitiveness agenda.</td>
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<td>Latin America</td>
<td>Latin American High-Level WSS Conference - WSP is one of the main strategic partners of the Peruvian Government in the organization of the ministerial-level Latin American Conference on WSS, Latinosan IV, to be held in Lima in March 2016.</td>
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### TARGETING THE URBAN POOR AND IMPROVING SERVICES IN SMALL TOWNS

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<td>Bolivia</td>
<td>New Fecal Sludge Management Model - WSP supported the preparation of a new Fecal Sludge Management model to reach rural communities and small towns.</td>
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<td>Nicaragua</td>
<td>Better WSS Services through Knowledge Sharing - Scaled-up training program for managers of WSS service providers from 25 small towns. - WSP systematized experience of associations of municipalities for joint WSS management in small towns and intermediate cities. This has established a model for major WSS projects benefiting 70,000 users.</td>
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<tr>
<td>Honduras</td>
<td>Technical Support to Reach Unserved Poor - WSP is helping Lima water utility SEDAPAL develop technical, institutional and financing options to extend services to peri-urban areas with over 500,000 unserved poor in water and one million in sanitation. - As part of its global FSM study, WSP has assessed fecal sludge management in Lima, which is also expected to feed into SEDAPAL's work in peri-urban areas.</td>
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<tr>
<td>Peru</td>
<td>Supporting WSS Norms and Regulations - WSP is supporting the Government in the implementation of fecal sludge management norms and regulations on the basis of technical assistance that was provided to WSS service providers in Santa Cruz, which is part of WSP's global FSM study.</td>
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**Highlights of Results**

**Latin America and the Caribbean FY15**

**Creating Sustainable Services Through Private Sector Participation**

**Nicaragua**

- Strengthening Pro-Poor Sanitation Markets
  - WSP finalized testing in 7 municipalities of a sanitation marketing model that is supported by micro-credit and local government subsidies and is preparing to scale it up with support from an IDA-financed operation.
  - Sales management application (web and mobile) developed to increase efficiency in the commercialization of sanitation products.
  - New Sanitation Market Sizing Model adapted to the Nicaraguan context.

- **Mi Baño Initiative for Creating Sanitation Markets**
  - Founding partners committed US$500,000 seed capital for the establishment of the Mi Baño association, aiming to reach 184,000 households from 2015 to 2019.
  - Innovative tools and services: development of appropriate technologies, tailored catalogue, bundled sanitation products, installation manuals, sales strategy and mechanisms, post-sales platform, and financial services.
  - The Mi Baño Initiative, which gathers 15 major private sector firms under the aegis of the National Association of Industries, is now taking over from WSP as the main promoter of sanitation markets development in the country.

- **Tailored Solutions for Afro-descendant Communities**
  - WSP supported the design of a new rural WSS strategy for Afro-descendant communities on a Corn Island, off Nicaragua’s Caribbean coast. Bio-digesters and household sanitary units built in response to local demand, an approach that can be scaled-up nationally.

**Peru**

- Strengthening the Rural WSS Policy
  - WSP supported the development of a policy diagnosis of the WSS services in rural areas, as part of the studies undertaken to underpin the Government’s WSS sector reform plans.
  - The WSP team has been in intense policy dialogue with the Government throughout the year, in coordination with the WB operational team that is expected to prepare a lending operation in support of sector reforms.

**Scaling Up Rural Sanitation and Hygiene**

**Central America**

- **Rural WSS Information System (SIASAR)**
  - Included in existing World Bank projects in Honduras, Nicaragua, and Panama.
  - Following official adoption by FOCARD-APS (Central America and Dominican Republic Governments Forum on WSS), implementation beginning also in Costa Rica, Dominican Republic, and the Mexican State of Oaxaca.
  - Introduction of SIASAR officially requested by the Government of Peru.

**Nicaragua**

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**WBG Cross - Collaboration**

- WSP and IFC helped MIGA provide a US$11 million guarantee to modernize a factory producing sinks and toilets, and increase supply of appropriate and affordable models specifically developed for rural areas and small towns in Nicaragua.

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**Learning from National Programs**

- WSP finalized implementation of technical assistance to three regional governments to develop their rural WSS programs. The findings of WSP’s work at subnational level will equally feed into the Government’s new rural WSS policies and programs.